



Executive – Sales & Marketing

Location : Chennai, Bangalore, Pune, Coimbatore, Jamshedpur

Qualification :- B .E./ B.Tech ( Electrical / Mechanical / Electronics )

Experience :- 1-6 Years (Preferably From Engineering & Relevant Industry)

### RESPONSIBILITIES

1. Building the SEW brand and value proposition in the ! market
2. Achieving sales targets to OEM/EU customers assigned
3. Ensuring service and application support to customers assigned
4. Collection of receivables and statutory forms
5. Identification and encashment of project business
6. Managing and developing relationships with customers
7. Forecasting and reporting of sales,! trends and competitor activities
8. Submission of all travel and other claims in a timely manner

### AUTHORITIES

1. Decision on FOC Replacement, FOC Service (jointly with branch Manager)
2. Decisions on pricing (jointly with Branch Manager)
3. Customer Entertainment (with permission from Branch Manager)

If you are interested in the profile mentioned above, then revert back to us with your updated resume and current ctc.

Forward your cv to : [harshan.pallath@seweurodriveindia.com](mailto:harshan.pallath@seweurodriveindia.com)